








REVITALISE YOUR WORKPLACE

UNLIMITED WORKFORCE ON DEMAND

	<p>WE GET THE JOB DONE AGAIN. AGAIN. AND AGAIN.</p> 	<p>WE WANT TO EMPOWER LOCAL BUSINESSES</p> 
<p>UNLIMITED WORKFORCE ON DEMAND</p> 	<p>REBL  REPETITIVE WORK</p> 	 REBLINDUSTRIES

REBLINDUSTRIES

REVITALISE YOUR WORKPLACE

THE TEAM



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CONCEPT DEVELOPER



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**HEAD OF CONCEPT
DEVELOPMENT**



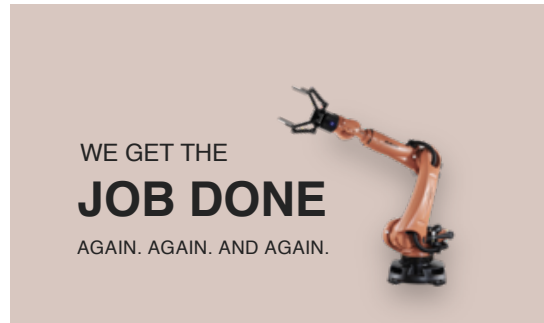
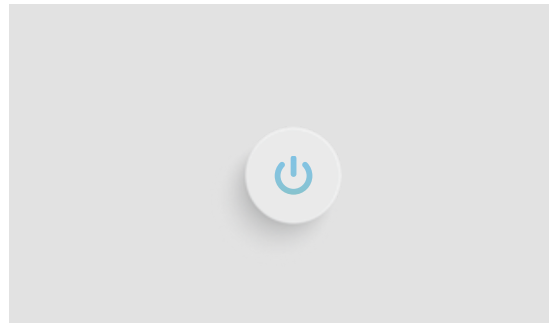
Alexander Fransson

**PROJECT
MANAGEMENT**

REBLINDUSTRIES

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REBLINDUSTRIES

**Our mission is to provide appreciated,
committed and efficient workmates.**





That is why we want to make robot automation even easier,
faster, cheaper and more accessible than hiring a temp.

REBLINDUSTRIES

REVITALISE YOUR WORKPLACE

BUILD WORK TEAMS THAT LAST

- ✓ IMPROVE EFFICIENCY AND WORK ENVIRONMENT
- ✓ SCALE TO FIT YOUR NEEDS
- ✓ GET MORE MOTIVATED AND ENERGISED EMPLOYEES

	PACKING	PICKING	SORTING
	✓	✓	
	✓	✓	
		✓	✓
		✓	✓

REBLINDUSTRIES

FILLING THE GAP

BUSINESS MODEL READINESS

Personalisation, small batches & high product mix drives

- Cost of differentiation
- Low ROI on large static CAPex investments
- Need for flexible and re-configurable solutions

Adding into the mix

- Lack of competence/skill on the market increase organisations vulnerability
- Uncertainty in supply chains drives need for local suppliers and skillset

REBLINDUSTRIES

FILLING THE GAP

BUSINESS MODEL READINESS



Automation distributors

- Focus on selling hardware
- Limited contact with end-customer
- End-customer holds the risk

Recruitment companies

- High recruitment costs
- Low loyalty
- The end-customer holds the risk

Automation Integrators

- Focus on selling hardware
- Large and long customer projects
- High investment, End-customer holds the risk

Traditional staffing

- Focus on human labour
- Expensive labour
- High turnover and cost of training
- The staffing company holds the risk

REBL INDUSTRIES

FILLING THE GAP

BUSINESS MODEL READINESS



FOCUS ON OUTCOME AND OUTPUT RATHER THAN INPUT

SAVINGS INSTEAD OF INVESTMENTS

OVERHEAD CAPABILITIES SUCH AS SCALABILITY, ROBUSTNESS ARE EXPENSIVE IN ONE-OFF PROJECTS

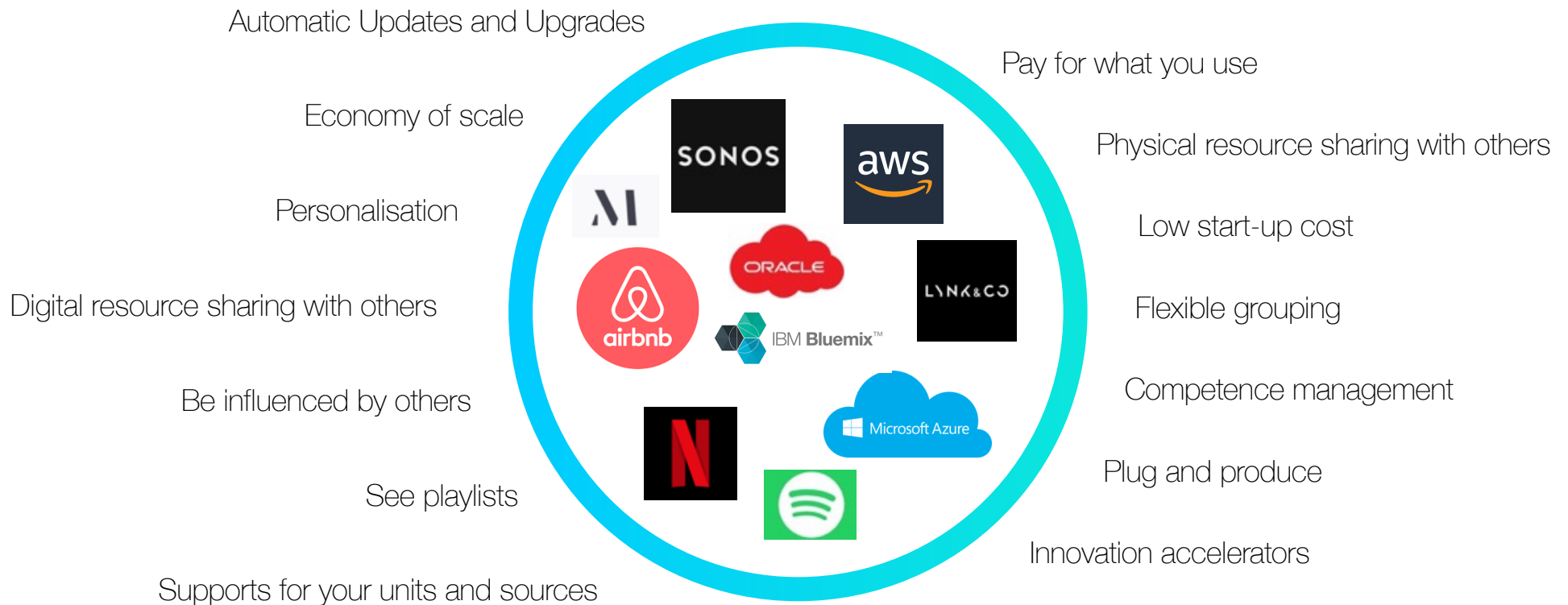
CUSTOMER COLLABORATION OVER CONTRACT NEGOTIATION

RESPONDING TO CHANGE OVER FOLLOWING A PLAN

REBL INDUSTRIES

FILLING THE GAP

BUSINESS MODEL READINESS



REBLINDUSTRIES

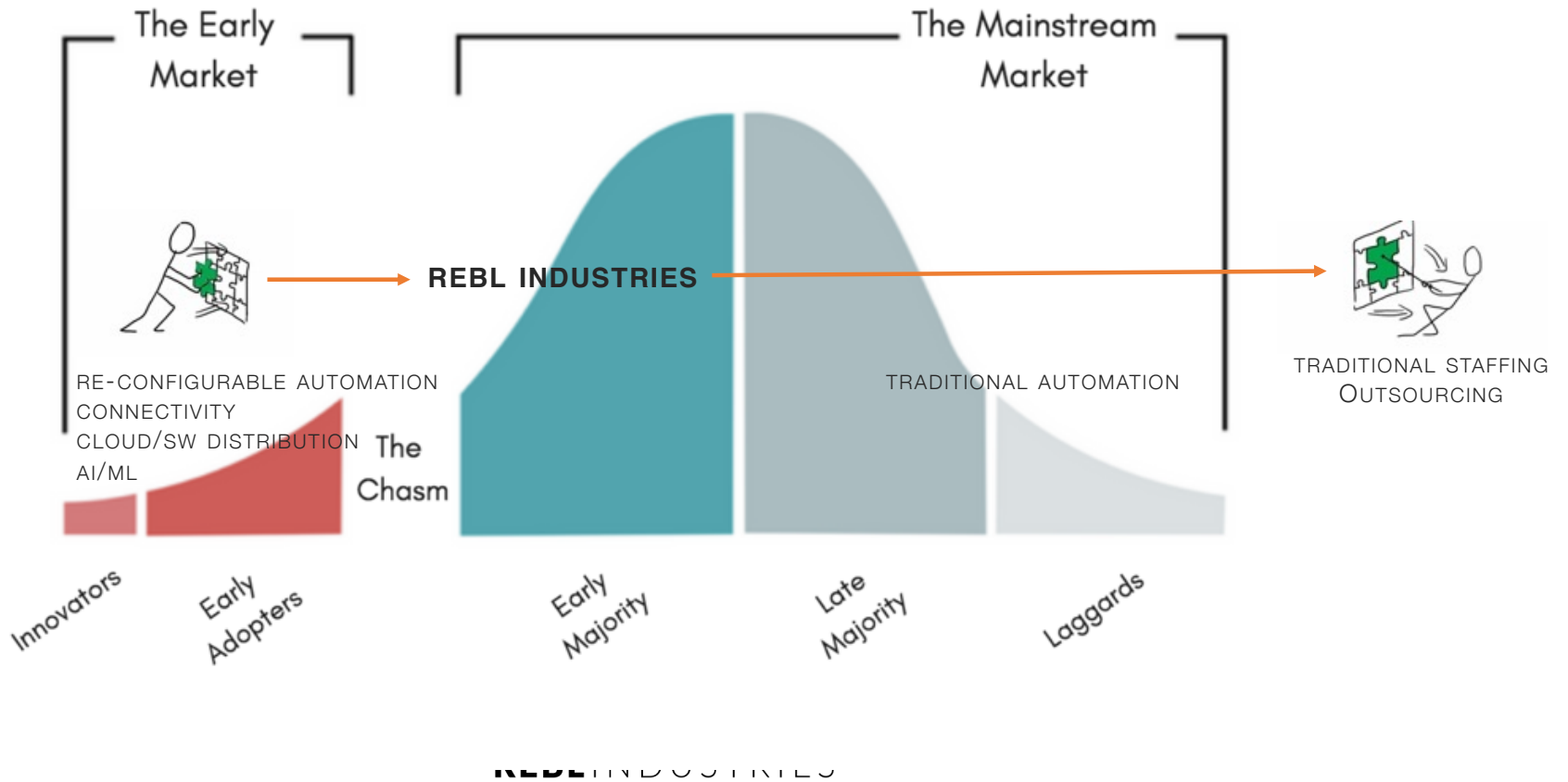
**”It's Not the Big That Eat the Small...It's
the Fast That Eat the Slow”**

Jim Collins, How the mighty fall

REBLINDUSTRIES

FILLING THE GAP

TECHNICAL READINESS



FILLING THE GAP

TECHNICAL READINESS

01

IDENTIFY

VI BESÖKER DIG.
TILLSAMMANS IDENTIFIERAR VI
ARBETSMOMENT

02

TRAIN

VI ARBETAR SNABBT & EFFEKTIVT
FÖR ATT TA FRAM DEN BÄSTA
LÖSNINGEN

03

PRODUCE

VI STÄLLER I ORDNING DIN REBL
& INTRODUCERAR ER I APPEN
- REBL BÖRJAR NU ATT ARBETA

REBLINDUSTRIES

FILLING THE GAP

TECHNICAL READINESS

PERSONILISATION – GET YOUR JOB DONE

SPEED AND FLEXIBILITY

SCALABILITY

OPTIMISE UTILISATION AND PERFORMANCE

Employee contract

REBL
WORKMATE

Pay and Conditions

0 days vacation

Work 24/7

Minimum 40 h/week

Social Fees 0 SEK

Sick Pay 0 SEK

Pension 0 SEK

Only an hourly wage, incl.

Holiday allowace, Danger pay

och Unsociable working

hours

REBLINDUSTRIES



Task objectives



Processes



Digital resources
CAD files



Train/Preparation



Workmate Profile

Workplace attributes



Interfaces, Sensor package, Operator communication

Digital skills



High-variation, pattern following, flexible positioning

REBL INDUSTRIES

Physical skills



AGVs, Robotics, Gripper, vision

SOME OF OUR PRE-TRAINED WORKMATES

GET INSPIRED, SHARE & COLLABORATE

GRIPPER AND SENSORS

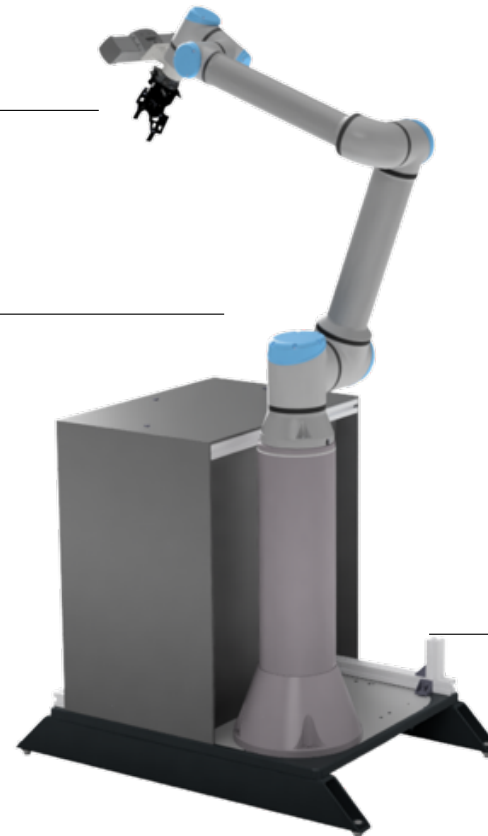
Gripper and sensors are chosen to create the right skills in your workmate

KUKA, UR3, UR5, UR10

Robot is chosen depending on requirement on lift-capacity, speed and reach

PLATFORM

Move your workmate between different stations and tasks



REBLINDUSTRIES

SOME OF OUR PRE-TRAINED WORKMATES

GET INSPIRED, SHARE & COLLABORATE

REBL EXPERIENCE

A unique and simple user experience
Support for several workstations
Change skillset
Follow-up performance
Continuous updates
User support



REBLINDUSTRIES

SOME OF OUR PRE-TRAINED WORKMATES

GET INSPIRED, SHARE & COLLABORATE



EMIL

Picking and kitting. Picks from pallets or material facades. Makes sure the kitting is right for the operators.

Hidden talent:

Great at interpreting CAD-files and learns with ease how to pick new things



[Press here to see movie](#)

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EMPOWER
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REBL

REPETITIVE
WORK




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